



MASTER ABRASIVES LTD  
HIGH MARCH  
LONG MARCH INDUSTRIAL ESTATE  
DAVENTRY, NORTHANTS,  
NN11 4PG

For the Attention of the: **Purchasing Manager**

26<sup>th</sup> September, 2017

**Re: Pricing Levels for 2017/18**

Dear Valued Customer,

Our business continues to be exposed to an increase in costs, which are in the main inflationary due to the continuing challenging market conditions and uncertainty, since the UK's decision to leave the EU.

In summary rising costs continue to impact the import of finished product, raw materials, together with rising energy, fuel, and labour costs, which are all well documented.

We remain committed through many business initiatives to reduce the impact of all cost increases, however due to the continued difficult market conditions we have no alternative but to implement from the 1<sup>st</sup> November 2017:

**+3.5% price increase across all product lines and Brands**

We of course will continue to work hard to minimise the impact of rising costs, through investing in productivity and technology improvements.

Thank you for your continued support, and we look forward to working with you.

Yours faithfully

Adrian Hough  
**Sales Director**